

Message Text

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13

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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R 081138Z JAN 74

FM AMEMBASSY DAR ES SALAAM

TO USDOC WASHDC

INFO SECSTATE WASHDC 4552

AMEMBASSY NAIROBI

LIMITED OFFICIAL USE DAR ES SALAAM 0062

E.O. 11652: N/A

TAGS: ECON, ETRD

SUBJECT: TANGOV REQUESTS ASSISTANCE IN FINDING SUPPLIES OF
COMMODITIES IN SHORT SUPPLY

REF: A) DAR ES SALAAM 3031 B) DAR ES SALAAM 2542

1. D.R. BITEGEKO, COMMISSIONER FOR ANTIONAL INDUSTRIES, MINISTRY
OF COMMERCE AND INDUSTRIES, CALLED EMBASSY WITH FOLLOWING URGENT
SHOPPING LIST:

ROCK PHOSPHATE

LIQUID AMMONIA

POTASH (8,000 TONS)

SULPHUR (30-40,000 TONS)

STEEL BILLETS (10,000 TONS)

PVC (5-6 TONS PER YEAR)

NEWSPRINT

2. BITEGEKO STATED THAT STATE-OWNED INDUSTRIES HAVE URGENT NEED
FOR THESE PRODUCTS, PARTICULARLY FOR FERTILIZER FACTORY WHICH IS
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RUNNING ON REDUCED PRODUCTION SCHEDULE UNTIL SUPPLIES CAN BE

FOUND. BITEGEKO ASKED THAT ALL TRADE INQUIRIES BE DIRECTED TO HIS OFFICE, CARE OF P. O. BOX 9503, DAR ES SALAAM, TANZANIA. EMBOFF RESPONDED THAT EMBASSY APPRECIATED MINISTRY LOOKING TO US AS SUPPLIER BUT EXPRESSED ITS BELIEF THAT TANGOV HAD GIVEN US TOUGH SHOPPING LIST. FOR EXAMPLE, SOME ITEMS ON ITS LIST, SUCH AS NEWS-PRINT, US IS AN IMPORTER. FURTHERMORE, WE HAD SUBMITTED STEEL BILLETS TO US SUPPLIERS (REF A) LAST FALL AND COMPANY SUBMITTING TO RECEIVED NO RESPONSE. NEVERTHELESS, EMBOFF PROMISED TO SEEK ASSISTANCE FROM USDOC.

3. ACTION REQUESTED: RATHER THAN SUBMIT INDIVIDUAL TO'S ON EACH ITEM, EMBASSY WOULD APPRECIATE APPROPRIATE USDOC OFFICE REVIEWING LIST TO DETERMINE IF US SUPPLIERS CAN BE IDENTIFIED FOR ANY ITEM ON BITEGEKO'S LIST. EMBASSY HAS BEEN WORKING TO ENCOURAGE TANGOV OFFICIAL (WHO IS ALSO DIRECTOR OF LARGER STATE-OWNED INDUSTRIAL

CORPORATIONS) TO LOOK TO US WHEN SEEKING OVERSEAS SUPPLIERS. CONSEQUENTLY IF JUST ONE SUPPLIER CAN BE FOUND, BITEGEKO COULD SEE THE UTILITY OF EMBASSY ASSISTANCE AND WE WOULD BE ANOTHER STEP ALONG IN BUILDING OUR COMMERCIAL RELATIONS (REF B) WITH KEY DECISION MAKER IN COUNTRY WHERE THE PUBLIC SECTOR IS AN INCREASINGLY IMPORTANT FORCE IN SELECTION OF FOREIGN SUPPLIERS. IF US SUPPLIES TIGHT ON ALL COMMODITIES, EMBASSY WOULD APPRECIATE RECEIVING SUITABLE NEGATIVE REPLY WHICH CAN BE PASSED TO BITEGEKO.
CARTER

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Message Attributes

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